Note: This document has been translated from a part of the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail. The Company assumes no responsibility for this translation or for direct, indirect or any other forms of damages arising from the translation.

(Stock Exchange Code 1820) June 6, 2018

### To Shareholders with Voting Rights:

Nobutoshi Takase Representative Director and President Nishimatsu Construction Co., Ltd. 23-1, Toranomon 1-chome, Minato-ku, Tokyo

#### NOTICE OF

# THE 81ST ANNUAL GENERAL MEETING OF SHAREHOLDERS

#### Dear Shareholders:

We would like to express our appreciation for your continued support and patronage.

You are cordially invited to attend the 81<sup>st</sup> Annual General Meeting of Shareholders of Nishimatsu Construction Co., Ltd. (the "Company"). The meeting will be held for the purposes as described below.

If you are unable to attend on this day, you can exercise your voting rights in writing or via the Internet. Look over the "Reference Documents for the General Meeting of Shareholders" below and cast your vote by 5:30 p.m. on Wednesday, June 27, 2018, Japan time.

1. Date and Time: Thursday, June 28, 2018 at 10:00 a.m. Japan time

**2. Place:** The Company's Head Office located at

10th Floor Toranomon Hills Mori Tower, 23-1, Toranomon 1-chome, Minato-ku, Tokyo

3. Meeting Agenda:

Matters to be reported: 1. The Business Report, Consolidated Financial Statements for the Company's

81st Fiscal Year (April 1, 2017 - March 31, 2018) and results of audits by the Accounting Auditor and the Board of the Audit and Supervisory Committee

of the Consolidated Financial Statements

2. Non-consolidated Financial Statements for the Company's 81st Fiscal Year

(April 1, 2017 - March 31, 2018)

Proposals to be resolved:

**Proposal 1:** Appropriation of Surplus

**Proposal 2:** Election of Seven (7) Directors (Excluding those who are Members of the Audit

and Supervisory Committee)

**Proposal 3:** Election of Four (4) Directors those who are Members of the Audit and

**Supervisory Committee** 

(Reference) Information on exercising the voting rights

Please take advantage of this opportunity to your exercise voting rights, which is an important right of all shareholders.

[If you are attending the General Meeting of Shareholders]

Date and Time of the General Meeting of Shareholders: 10 a.m. on Thursday, June 28, 2018

On the day of the General Meeting of Shareholders, please submit the enclosed Voting Rights Exercise Form at the reception desk. The reception desk is scheduled to open at 9:00 a.m. Japan time.

If a proxy is attending in your place, choose one other shareholder with voting rights to submit an Authorization Letter, as well as your Voting Rights Exercise Form and that of your proxy to the reception desk.

[If you are exercising voting rights in writing (by post)]

Deadline to be Received by the Company: 5:30 p.m. on Wednesday, June 27, 2018

On the enclosed Voting Rights Exercise Form, indicate your vote for or against the proposal, and return it such that it is received by 5:30 p.m. on Wednesday, June 27, 2018, Japan time.

[If exercising your voting rights online]

Deadline to Exercise: 5:30 p.m. on Wednesday, June 27, 2018

Access the company-specified Voting Rights Exercise website (https://soukai.mizuho-tb.co.jp/), then use the "Voting Rights Exercise Code" and "Password" displayed on the enclosed Voting Rights Exercise Form. Follow the on-screen instructions and enter your vote for or against the proposal by 5:30 p.m. on Wednesday, June 27, 2018, Japan time.

<< A Note for Institutional Investors>>

Aside from the above exercising of voting rights online, if you applied in advance, you can use the Voting Rights Electronic Exercise Platform run by ICJ Inc.

- "System for ensuring that tasks are optimized, and its operational state" from the business report, "Consolidated Statements of Changes in Shareholder's Equity" and "Notes to consolidated financial statements" from consolidated financial statements, and "Statements of Changes in Shareholder's Equity" and "Notes to non-consolidated financial statements" from financial statements are, based on stipulations of the law and our articles of incorporations, published on our online website (https://www.nishimatsu.co.jp/), so they are not recorded in these appended documents. Furthermore, the above documents are part of the consolidated financial statements and financial statements audited in the course of the accounting auditor creating the accounting audit report as well as part of the business report, consolidated financial statements, and financial statements in the course of the Audit and Supervisory Committee creating the audit report.
- OIf revisions are made to the General Meeting of Shareholders reference document, the business report, the notes to consolidated financial statements, or financial statements, these will be published on our online website (https://www.nishimatsu.co.jp/).

# **Reference Documents for the General Meeting of Shareholders**

#### **Proposals and References**

#### **Proposal 1:** Appropriation of Surplus

To strengthen our management base which is oriented towards lasting development, we are attempting to strengthen our internal reserves. Considering the overall management environment and performance, we are setting the payout ratio to 30% or greater of the year's net earnings, acting on the basic principle of returning profits regularly and sustainably.

As for dividends for the year, we would like to distribute the year-end dividends and the appropriation of other surplus, based on this basic principle, as follows.

- 1. Matters regarding year-end dividends
  - (1) Type of dividend property: Cash
  - (2) Matter regarding the allocation of dividend property, and the total amount95 yen per share of our common stockTotal amount: 5,196,855,585 yen
  - (3) Date on which dividend from surplus becomes effective June 29, 2018
- 2. Other matters regarding the appropriation of surplus
  - (1) Surplus item to be increased and the amount thereof General reserve: 10,000,000,000 yen
  - (2) Surplus item to be reduced and the amount thereof Retained earnings brought forward: 10,000,000,000 yen

**Proposal 2:** Election of Seven (7) Directors (Excluding those who are Members of the Audit and Supervisory Committee)

All seven Directors (excluding those who are Members of the Audit and Supervisory Committee; the same applies hereafter in this proposal) will be completing their terms as of the conclusion of this General Meeting of Shareholders, so we request that you choose seven directors.

The candidates are as follows:

	No.	o. Name Positions and responsibilities in the Company		Attendance at board meetings
1	Reelected	Harusada Kondo	Director and Chairman Executive Chairman	18 out of 18 (100%)
2	Reelected	Nobutoshi Takase	Representative Director and President Chief Executive Officer and President	18 out of 18 (100%)
3	Reelected	Akira Maeda	Representative Director Executive Vice President General Manager of Building Division and Safety, Environment & Quality Division	18 out of 18 (100%)
4	Reelected	Makoto Isshiki	Representative Director Executive Vice President; General Manager of Civil Engineering Division	17 out of 18 (94%)
5	Reelected	Yuichi Kono	Director Senior Managing Officer; General Manager of Management Division; In charge of Investor Relations	18 out of 18 (100%)
6	Reelected	Yoshiyuki Sawai	Director Managing Officer; General Manager of Urban Development & Real Estate Business Division	18 out of 18 (100%)
7	New	Kensuke Hayashi	Managing Officer, General Manager of International Division	N/A

No.	Name (Date of birth)	Pas	Past experience, positions and responsibilities		
		April 1978	Joined the Company		
		April 2005	Deputy General Manager of Kanto Branch		
		June 2005	Director; Deputy General Manager of Kanto Branch		
		June 2006	Executive Officer; Deputy General Manager of		
			Kanto Branch		
		June 2008	Director; Managing Officer; General Manager of		
			Kanto Branch		
		June 2009	Representative Director and President		
	Reelected		Chief Executive Officer and President		
		May 2014	Chairman of National General Contractors		
	Harusada Kondo (October 26, 1952)		Association of Japan (to present)		
		April 2018	Director and Chairman (to present)		
	(33,333,1332)		Executive Chairman (to present)		

•No. of Company shares held: 16,000 shares

- **Term of office as Director:** 10 years (As of the conclusion of this General Meeting of Shareholders)
- \*Attendance at board meetings: 18 out of 18 (100%)
- Important concurrent positions: Chairman, National General Contractors Association of Japan

## Reason for nominating as a candidate for Director:

Mr. Harusada Kondo has a wealth of experience and achievements as well as deep knowledge of the construction business, as the above past experience shows. He has been working as Representative Director and President since June 2009, demonstrating superior management skills in the promotion of management reform, such as the improvement of profitability by introducing the business headquarters system and the advancement of corporate governance by transitioning to a company with audit and supervisory committee. The Company has determined, based on his experience and achievements, that his participation in the decision-making of the Company's management as a Director playing the central role in the supervision of the management will contribute to the sustainable growth and the enhancement of the medium- to long-term corporate value of the Company. Therefore, the Company nominated him as a candidate for a director.

No.	Name (Date of birth)	Past experience, positions and responsibilities		
	wite	April 1980	Joined the Company	
		September 2005	General Manager of Building Department, Chubu Branch	
		April 2008	Deputy General Manager of Chubu Branch	
		July 2008	General Manager of Building Department	
		April 2010	Executive Officer; General Manager of Building Division and Building Department	
		April 2011	Managing Officer; General Manager of Building Division	
	Reelected	June 2011	Director; Managing Officer; General Manager of Building Division	
	Nobutoshi Takase	April 2012	Director; Managing Officer; General Manager of	
	(September 14, 1957)		Kanto Architectural Regional Headquarters	
	(September 14, 1937)	April 2017	Director; Senior Managing Officer; General	
			Manager of Kanto Architectural Regional	
			Headquarters	
2		April 2018	Representative Director and President (to present)	
			Chief Executive Officer and President (to present)	

•No. of Company shares held: 4,700 shares

- Term of office as Director: 7 years (As of the conclusion of this General Meeting of Shareholders)
- •Attendance at board meetings: 18 out of 18 (100%)
- Important concurrent positions: There are no important concurrent positions.

# Reason for nominating as a candidate for Director

Mr. Nobutoshi Takase has a wealth of experience and achievements as well as deep knowledge of the construction business, as the above past experience shows. He has participated in the management of the Company as Director since June 2011 working as General Manager of Building Division and General Manager of Kanto Architectural Regional Headquarters and substantially contributing mainly to the improvement of profit margin by selective order-acceptance and the enhancement of building efficiency through collaboration with partner companies. The Company has determined, based on his experience and achievements, that his participation in the decision-making of the Company's management as a person who assumes a key role in management oversight will contribute to the sustainable growth and the enhancement of the medium- to long-term corporate value of the Company. Therefore, the Company nominated him as a candidate for a director.

No.	Name (Date of birth)	Past experience, positions and responsibilities		
		April 1975	Joined the Company	
		June 2005	Director; General Manager of Higashi Kanto Branch	
	(== }	June 2006	Executive Officer; General Manager of Higashi	
			Kanto Branch	
		June 2007	Director; Managing Officer; General Manager of	
			Yokohama Branch	
		June 2008	Director; Senior Managing Officer; General	
			Manager of Yokohama Branch	
		June 2009	Retired the position of Director	
	Reelected		Senior Managing Officer; General Manager of	
			Kansai Branch	
	Akira Maeda	July 2010	Senior Managing Officer; General Manager of West	
	(September 27, 1952)		Japan Regional Headquarters	
	(September 27, 1752)	April 2012	Senior Managing Officer; General Manager of	
			Building Division	
		June 2012	Representative Director	
			Executive Vice President	
			General Manager of Building Division	
		April 2016	Representative Director	
3			Executive Vice President	
3			General Manager of Building Division	
			In charge of Safety Environment & Quality	
		April 2017	Representative Director	
			Executive Vice President	
			General Manager of Building Division and Safety,	
			Environment & Quality Division (to present)	

• No. of Company shares held: 10,100 shares

• Term of office as Director: 6 years (As of the conclusion of this General Meeting of Shareholders)

•Attendance at board meetings: 18 out of 18 (100%)

• **Important concurrent positions:** There are no important concurrent positions.

#### Reason for nominating as a candidate for Director:

Mr. Akira Maeda has a wealth of experience and achievements as well as deep knowledge of the construction business, as the above past experience shows. He has been working as General Manager of Building Division since April 2012, substantially contributing mainly to the enhancement of profitability by integrating the sales division and building division as well as to the improvement of the profit margin by selective order-acceptance. The Company has determined, based on his experience and achievements, that his participation in the decision-making of the Company's management as a person who is versed in the building construction business will contribute to the sustainable growth and the enhancement of the medium- to long-term corporate value of the Company. Therefore, the Company nominated him as a candidate for a director.

No.	Name (Date of birth)	Past experience, positions and responsibilities		
		April 1984	Joined the Company	
		January 2003	General Manager of Building Marketing	
	20		Department I	
		April 2005	General Manager of Civil Engineering Department,	
			Higashi Kanto Branch	
		April 2007	General Manager of Building Marketing	
			Department I	
		April 2010	General Manager of Building Marketing	
			Department III	
	Reelected	July 2011	General Manager of Chubu Branch, West Japan	
			Regional Headquarters	
	Makoto Isshiki	April 2014	Executive Officer; Deputy General Manager of	
	(April 10, 1959)		Civil Engineering Division; General Manager of	
	•		Civil Engineering Business Planning Department	
		April 2016	Senior Managing Officer; General Manager of Civil	
			Engineering Division	
		June 2016	Director, Senior Managing Officer; General	
4			Manager of Civil Engineering Division	
		April 2018	Representative Director	
			Executive Vice President	
			General Manager of Civil Engineering Division	
			(to present)	

•No. of Company shares held: 2,900 shares

• Term of office as Director: 2 years (As of the conclusion of this General Meeting of Shareholders)

•Attendance at board meetings: 17 out of 18 (94%)

•Important concurrent positions: There are no important concurrent positions.

#### Reason for nominating as a candidate for Director:

Mr. Makoto Isshiki has a wealth of experience and achievements as well as deep knowledge of the construction business, as the above past experience shows. He has been working as General Manager of Civil Engineering Division since April 2016, substantially contributing mainly to the improvement of technical skills, strengthening of the proposal capabilities in comprehensive evaluation projects, and the enhancement of profitability by improving external negotiation skills. The Company has determined, based on his experience and achievements, that his participation in the decision-making of the Company's management as a person who is versed in the civil engineering business will contribute to the sustainable growth and the enhancement of the medium- to long-term corporate value of the Company. Therefore, the Company nominated him as a candidate for a director.

No.	Name (Date of birth)	Past experience, positions and responsibilities		
		April 1980	Joined the Company	
		April 2005	Deputy General Manager of Finance & Accounting Department	
	135	April 2008	Deputy General Manager of Audit Unit; Deputy General Manager of Finance & Accounting	
			Department	
		March 2009	General Manager of Audit Unit	
		May 2009	General Manager of General Affairs Department	
		April 2012	Executive Officer; Chief of the President Office	
		April 2015	Managing Officer; General Manager of Management	
	Reelected		Division; In charge of Investor Relations	
		June 2015	Director; Managing Officer; General Manager of	
	Yuichi Kono		Management Division; In charge of Investor Relations	
		April 2018	Director, Senior Managing Officer	
	(January 27, 1958)	_	General Manager of Management Division; In charge	
5			of Investor Relations (to present)	

•No. of Company shares held: 18,180 shares

• Term of office as Director: 3 years (As of the conclusion of this General Meeting of Shareholders)

•Attendance at board meetings: 18 out of 18 (100%)

•Important concurrent positions: There are no important concurrent positions.

#### •Reason for nominating as a candidate for Director:

Mr. Yuichi Kono has a wealth of experience and achievements as well as deep knowledge of finance, accounting and corporate governance, as the above past experience shows. He has been working as General Manager of Management Division since April 2015, substantially contributing mainly to the maintaining of the sound financial structure as well as building a long-lasting stable and favorable relationship with stakeholders. The Company has determined, based on his experience and achievements, that his participation in the decision-making of the Company's management as a person who is versed in finance, accounting and corporate governance will contribute to the sustainable growth and the enhancement of the medium- to long-term corporate value of the Company. Therefore, the Company nominated him as a candidate for a director.

No.	Name (Date of birth)	Pas	Past experience, positions and responsibilities		
		April 1980	Joined Fuji Bank, Ltd.		
		March 2006	Executive Officer; General Manager of Corporate		
			Planning, Mizuho Bank, Ltd.		
		April 2007	Executive Officer; General Manager of Corporate		
			Business, Mizuho Bank, Ltd.		
		April 2008	Executive Officer; General Manager of Shibuya		
			Branch, Mizuho Bank, Ltd.		
		June 2010	Director of the Company		
	Reelected	April 2011	Director; Managing Officer; General Manager of		
	<u> </u>		Urban Development & Real Estate Business		
	Yoshiyuki Sawai		Division		
	(February 17, 1958)	April 2012	Director; Managing Officer; General Manager of		
	• • • • • • • • • • • • • • • • • • • •		Urban Development & Real Estate Business		
6			Division (to present)		

- •No. of Company shares held: 3,000 shares
- \*Term of office as Director: 8 years (As of the conclusion of this General Meeting of Shareholders)
- •Attendance at board meetings: 18 out of 18 (100%)
- •Important concurrent positions: There are no important concurrent positions.

#### Reason for nominating as a candidate for Director:

Mr. Yoshiyuki Sawai has a wealth of experience and achievements as well as extensive knowledge cultivated in financial institutions, as the above past experience shows. He has been working as General Manager of Urban Development & Real Estate Business Division since April 2011, substantially contributing mainly to the aggressive deployment of redevelopment projects and real estate business as well as the enhancement of profitability by promoting CRE business. The Company has determined, based on his experience and achievements, that his participation in the decision-making of the Company's management as a person who is versed in finance and real estate will contribute to the sustainable growth and the enhancement of the medium- to long-term corporate value of the Company. Therefore, the Company nominated him as a candidate for a director.

Past experience, positions and responsibilities	Name (Date of birth)		
1 7	April 1978		
General Manager of Overseas Civil Engineering Department	April 2004		
8 General Manager of Hong Kong Office	July 2008		
Deputy General Manager of International Division	January 2012		
General Manager of Hong Kong Office			
Deputy General Manager of International Division	April 2013	1	
General Manager of Hong Kong Branch		New	
Executive Officer, Deputy General Manager of	April 2014		
International Division			
	April 2018	Kensuke Havashi	
International Division (to present)		(August 7, 1955)	
Managing Officer; General Manager of International Division (to present)	April 2018	Kensuke Hayashi (August 7, 1955)	

No. of Company shares held: 2,900 shares

Term of office as Director: N/A
•Attendance at board meetings: N/A

**Important concurrent positions:** There are no important concurrent positions.

#### Reason for nominating as a candidate for Director:

Mr. Kensuke Hayashi has a wealth of experience and achievements as well as deep knowledge of the overseas construction business, as the above past experience shows. He has been working as Deputy General Manager of International Division since April 2014, substantially contributing mainly to the improvement of the profit margin of overseas large-scale projects as well as to building the business structure of Hong Kong Branch. The Company has determined, based on his experience and achievements that his participation in the decision-making of the Company's management as a person who is versed in overseas construction business will contribute to the sustainable growth and the enhancement of the medium- to long-term corporate value of the Company. Therefore, the Company nominated him as a candidate for a new director.

#### (Notes)

- 1. There is no paticular interest between each candidate for Director and the Company.
- 2. The Audit and Supervisory Committee has evaluated each candidate for Directors from the perspective of the qualification of candidates, the effectiveness of the Board of Directors as a whole and other factors. As a result, there was no particular matter to be stated by the Audit and Supervisory Committee at the General Meeting of Shareholders regarding the election of Directors.

# **Proposal 3:** Election of Four (4) Directors those who are Members of the Audit and Supervisory Committee

All four Directors on the Audit and Supervisory Committee will be completing their terms as of the conclusion of this General Meeting of Shareholders, so we request that you choose four directors.

The Company has obtained the Audit and Supervisory Committee's consent to the submission of this proposal.

# The candidates are as follows:

	No. Name		Positions and responsibilities in the Company	Attendance at board meetings	Attendance at Audit and Supervisory Committee
1	Reelected	Uichi Mizuguchi	Director (Full-time member of Audit and Supervisory Committee)	18 out of 18 (100%)	17 out of 17 (100%)
2	Reelected Outside Independent	Koji Mino	Director (Member of Audit and Supervisory Committee)	17 out of 18 (94%)	16 out of 17 (94%)
3	Reelected Outside Independent	Kiyomi Kikuchi	Director (Member of Audit and Supervisory Committee)	18 out of 18 (100%)	17 out of 17 (100%)
4	Reelected Outside Independent	Jun Ikeda	Director (Member of Audit and Supervisory Committee)	18 out of 18 (100%)	17 out of 17 (100%)

No.	Name (Date of birth)	Past experience, positions and responsibilities		
		April 1972	Joined the Company	
		June 2006	Executive Officer; General Manager of Civil	
	Van		Engineering Marketing Department	
	V 7-2	June 2007	Managing Officer; General Manager of Civil	
			Engineering Marketing Department	
		June 2009	Senior Managing Officer; Deputy General Manager	
			of Marketing Division	
		April 2010	Senior Managing Officer; General Manager of Civil	
			Engineering Division	
	Reelected	June 2010	Director; Senior Managing Officer; General	
	<u> </u>		Manager of Civil Engineering Division	
	Uichi Mizuguchi	April 2012	Director; Senior Managing Officer; General	
	(January 17, 1950)		Manager of Civil Engineering Division	
	(cassassy 21, 2523)	June 2012	Representative Director	
			Executive Vice President	
		4 31 201 5	General Manager of Civil Engineering Division	
		April 2015	Representative Director	
			Executive Vice President	
			General Manager of Civil Engineering Division and	
1			Safety, Environment & Quality Division	
		April 2016	Representative Director	
		June 2016	Director (Full-time member of Audit and	
			Supervisory Committee) (to present)	

- •No. of Company shares held: 6,700 shares
- Term of office as Director: 8 years (As of the conclusion of this General Meeting of Shareholders)
- \*Term of office as Director (Member of Audit and Supervisory Committee):
- 2 years (As of the conclusion of this General Meeting of Shareholders)
- Attendance at board meetings: 18 out of 18 (100%)
- \*Attendance at Audit and Supervisory Committee: 17 out of 17 (100%)
- Important concurrent positions: There are no important concurrent positions.

#### •Reason for nominating as a candidate for Director:

Mr. Uichi Mizuguchi has a wealth of experience and achievements, as well as deep knowledge of the construction business, as the above past experience shows. He has been working as Representative Director and Executive Vice President since June 2012 and assumed the role of monitoring and supervising the Company's management from an independent position as a member of audit and supervisory committee since June 2016. We determined, based on his experience and achievements, that he can fairly supervise the Company's management as well as properly promote the operation of the committee as the member from within the Company. Therefore, the Company nominated him as a candidate for a new director.

No.	Name (Date of birth)	Past o	experience, positions and responsibilities
		April 1979	Joined Japan Development Bank (current
			Development Bank of Japan Inc.)
	2,0	March 2000	Deputy General Manager of Kansai Branch, Japan
	4		Development Bank
		March 2001	Seconded to The Japan Economic Research
			Institute
	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	June 2003	Executive Director of The Japan Economic
			Research Institute
		April 2005	Seconded to PLUS Corporation
	Reelected	April 2011	Director, Institute Educational Environment
	Outside		(resigned in May 2015)
	Independent	June 2011	Retired from Development Bank of Japan Inc.
		May 2013	Auditor, Jalec Co., Ltd. (to present)
		June 2014	Auditor, AERAHOME, Co., Ltd. (resigned in
	Koji Mino		March 2016)
	(May 10, 1955)	June 2015	Outside Director of the Company
	()	June 2016	Outside Director of the Company (member of Audit
			and Supervisory Committee) (to present)
		January 2017	Auditor, Tokyo Telemarketing Inc. (to present)
		March 2017	Director and General Manager of Administration
			Department, Kyoritsu Ikueikai Educational
			Corporation (to present)

- •No. of Company shares held: 0 shares
- Term of office as Outside Director:
- 2 3 years (As of the conclusion of this General Meeting of Shareholders)
  - •Term of office as Director (Member of Audit and Supervisory Committee):
  - 2 years (As of the conclusion of this General Meeting of Shareholders)
  - Attendance at board meetings: 17 out of 18 (94%)
  - Attendance at Audit and Supervisory Committee: 16 out of 17 (94%)
  - Important concurrent positions:

Auditor, Jalec Co., Ltd.

Auditor, Tokyo Telemarketing Inc.

Director and General Manager of Administration Department, Kyoritsu Ikueikai Educational Corporation

#### Reason for nominating as a candidate for Outside Director:

Mr. Koji Mino has a wealth of experience from his time at the Development Bank of Japan, and possesses broad knowledge cultivated in his roles at other companies as director and auditor. And he has assumed the role of monitoring and supervising the Company's management from an independent position as a member of audit and supervisory committee since June 2016. We determined, based on his experience and achievements, that he can properly audit and supervise the Company's general operations from an objective viewpoint, and nominated him as a candidate for an outside director who is a member of the Audit and Supervisory Committee.

#### I ndependence as an Outside Director candidate:

The Company has no special relationships with Jalec Co., Ltd., Tokyo Telemarketing Inc., and Kyoritsu Ikueikai Educational Corporation where he holds concurrent positions. The Company has no special relationship with the candidate's other places of employment. Because he fulfills the "Criteria for Determining the Independence of Outside Directors" set by the Company with regard to other matters than the above, the Company believes that he is independent from the Company's management team. The candidate is registered as an independent director established by the Tokyo Stock Exchange, and if selected, he plans to continue being an independent director.

No.	Name (Date of birth)	Past e	experience, positions and responsibilities
110.		April 1986 December 1990 April 1999 May 2002 September 2002 May 2003 October 2003 September 2004	Joined The Dai-Ichi Kangyo Bank, Limited Resigned from The Dai-Ichi Kangyo Bank, Limited Asahi Law Offices (registered in Tokyo Bar Association) Graduated from Law school at Columbia University Allen & Overy (London) Acquired attorney license at New York State Asahi Law Offices TAIYO LAW OFFICE (current Paul Hastings
	Reelected Outside Independent  Kiyomi Kikuchi (February 2, 1963)	September 2006 April 2008 June 2015 March 2016 June 2016	LLP.) JPMorgan Securities Japan Co., Ltd. Attorney, TMI Associates (to present) Outside Director of the Company Outside Auditor, Nissay Asset Management Corporation (to present) Outside Director of the Company (member of Audit and Supervisory Committee) (to present) Outside Auditor, GECOSS CORPORATION (to present)

- No. of Company shares held: 0 shares
- Term of office as Outside Director:
- 3 years (As of the conclusion of this General Meeting of Shareholders)
- \*Term of office as Director (Member of Audit and Supervisory Committee):
- 2 years (As of the conclusion of this General Meeting of Shareholders)
- Attendance at board meetings: 18 out of 18 (100%)
- \*Attendance at Audit and Supervisory Committee: 17 out of 17 (100%)
- Important concurrent positions:
- Partners (Attorney), TMI Associates

3

- Outside Auditor, Nissay Asset Management Corporation
- Outside Auditor, GECOSS CORPORATION

#### Reason for nominating as a candidate for Outside Director:

Ms. Kiyomi Kikuchi possesses expertise as an attorney and a wealth of experience from working at financial institutions as the above past experience shows. And she has assumed the role of monitoring and supervising the Company's management from an independent position as a member of audit and supervisory committee since June 2016. We determined, based on her experience and achievements, that she can properly audit and supervise the Company's general operations from an objective viewpoint, and nominated her as a candidate for an outside director on the Audit and Supervisory Committee.

Although she does not have experience directly related to managing a company except for becoming an outside director, we believe for above reasons that she can fulfill her duties as an outside director on the Audit and Supervisory Committee.

#### Independence as an Outside Director candidate:

Although the Company has business relations such as heavy temporary construction materials lease contracts with GECOSS Corporation where she holds concurrent position, her independence will not be affected because the transaction amount in the current consolidated fiscal year is less than 1% of the consolidated sales of either of the companies. Although the Dai-Ichi Kangyo Bank, Ltd. where she worked in the past, merged with the Fuji Bank and the Industrial Bank of Japan to be Mizuho Bank, Ltd. (the Company's current main bank), Mizuho Bank will not affect her independence because 28 years have already passed since she left the Dai-ichi Kangyo Ltd., the Company's main bank during her tenure at the Dai-ichi Kangyo Bank Ltd., was the Fuji Bank, and she is not providing any legal services to Mizuho Bank as an attorney. The Company also has no special relationship with the candidate's other places of employment.

Because she fulfills the "Criteria for Determining the Independence of Outside Directors" set by the Company with regard to other matters than the above, the Company believes that she is independent from the Company's management team.

The candidate is registered as an independent director established by the Tokyo Stock Exchange, and if selected, she plans to continue being an independent director.

No.	Name (Date of birth)	Past experience, positions and responsibilities	
		April 1976	Joined Mitsubishi Corporation
		December 1998	General Manager, Commodity Chemicals Division,
			US Mitsubishi Headquarters (New York)
		May 2003	Corporate Planning Division; Business
			Development Division, Mitsubishi Corporation
		June 2005	General Manager of Advanced Science Division,
			Mitsubishi Corporation
		April 2006	Executive Officer, Mitsubishi Corporation
		June 2009	Retired from Mitsubishi Corporation
	Reelected		President and Representative Director, Mitsubishi
	Outside		Shoji Foodtech Co., Ltd. (resigned in June 2015)
	Independent	November 2012	President and CEO, Mitsubishi Corporation Life
			Sciences Limited (resigned in June 2015)
	Jun Ikeda (February 28, 1952)		President and CEO, KOHJIN Life Sciences Co.,
			Ltd. (resigned in June 2015)
	(Festuary 26, 1962)	July 2015	Advisor, Mitsubishi Corporation Life Sciences
			Limited (resigned in June 2016)
		June 2016	Outside Director of the Company (member of Audit
			and Supervisory Committee) (to present)
			Outside Director, SODA NIKKA CO., LTD.(to
			present)

•No. of Company shares held: 0 shares

•Term of office as Outside Director:

2 years (As of the conclusion of this General Meeting of Shareholders)

Term of office as Director (Member of Audit and Supervisory Committee):

2 years (As of the conclusion of this General Meeting of Shareholders)

• Attendance at board meetings: 18 out of 18 (100%)

\*Attendance at Audit and Supervisory Committee: 17 out of 17 (100%)

• Important concurrent positions:

Outside Director, SODA NIKKA CO., LTD.

# Reason for nominating as a candidate for Outside Director:

Mr. Jun Ikeda has a wealth of experience from his time at Mitsubishi Corporation, and possesses broad knowledge cultivated in his role as managing director of one of its subsidiary companies. And he has assumed the role of monitoring and supervising the Company's management from an independent position as a member of audit and supervisory committee since June 2016. We determined, based on his experience and achievements, that he can properly audit and supervise the Company's general operations from an objective viewpoint, and nominated him as a candidate for an outside director on the Audit and Supervisory Committee.

#### Independence as an Outside Director candidate:

The Company has no special relationship with SODA NIKKA CO., LTD. where he holds concurrent position. The Company also has no special relationship with the candidate's other places of employment. Because he fulfills the "Criteria for Determining the Independence of Outside Directors" set by the Company with regard to other matters than the above, the Company believes that he is independent from the Company's management team.

The candidate is registered as an independent director established by the Tokyo Stock Exchange, and if selected, he plans to continue being an independent director.

## (Notes)

1. There is no particular interest between each candidate for director and the Company.

meeting of shareholders, the Company plans to continue the same contract.

- 2. Mr. Koji Mino, Ms. Kiyomi Kikuchi, and Mr. Jun Ikeda are candidates for Outside Directors.
- 3. The Company has entered into a limited liability contract that limits the liability damages established in Paragraph 1, Article 423 of that Act with Mr. Uichi Mizuguchi, Mr. Koji Mino, Ms. Kiyomi Kikuchi, and Mr. Jun Ikeda. The limit of liability for damages based on this contract is the minimum limit from Paragraph 1, Article 425 of this Act. If those four candidates are reelected as Directors on the Audit and Supervisory Committee at the annual general

#### Criteria for Determining the Independence of Outside Directors

If any of the following apply for a candidate for outside director, we determine that independence with the Company is not guaranteed.

- 1. Persons affiliated with the Nishimatsu Construction Group
  - Worked for the Company or a subsidiary of the Company
  - A spouse or relative within the second degree or closer was a director, auditor, executive officer or management personnel at the Company within the five years prior to the candidate starting at their position.

#### 2. Persons affiliated with a major transaction partner

- Persons who were a director, executive officer, or management personnel at one of our transaction partners with which the Company has a transaction amount that amounts to 2% or more of the Company's consolidated net sales in any of the three business years leading up to taking up their position at the Company. Or, persons for which this applied in the past, and five years have not elapsed since they left such position.
- Persons who were a director, executive officer, or management personnel at a company
  which is a major transaction partner with us, which had a transaction amount with the
  Company that amounted to 2% or more of that company's consolidated net sales in the
  any of the three business years leading up to taking up their position at the Company. Or,
  persons for which this applied in the past, and five years have not elapsed since they left
  that position.

# 3. Persons affiliated with a major creditor to the Company

 Persons who were a director, executive officer, or management personnel at a major lending partner in the business report from the most recent business year. Or, persons for which this applied in the past, and five years have not elapsed since they left such position.

#### 4. Persons affiliated with attorneys or certified public accountants

- Employees of an audit firm for the Company, persons who led auditing for the Company, or persons for whom these applied in the five years before taking up their position at the Company
- Attorneys, certified public accountants, or consultants who received compensation from the Company of 5 million yen or more in the three years leading up to taking up their position at the Company, or persons for whom these applied in the five years before taking up their position at the Company (Includes persons in corresponding positions at corporations)

# 5. Persons affiliated with donation recipients

 Persons affiliated with a university or group to which the Company made donations exceeding 10 million yen on average in the three years leading up to joining the Company

#### 6. Major shareholders

• Shareholders who possess shares amounting to 10% or more of the voting rights (if the shareholder is a corporation, then it applies to its director, management personnel, etc.)

#### 7. Other

- If a mutual dispatch of directors is taking place
- If another important interest with the Company is recognized